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## RP DATA

**Datworks Filename:** R&V Reporting

**Authorising Officer:**   
**Bill Lyon**  
**Chief Executive Officer**

**Responsible Officer:** **Linnet Batz**  
**Chief Financial Officer**

**Author:** **Noela Barton**  
**Service Manager Revenue and Recovery**

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## PURPOSE

The purpose of this report is to refer to Council for adoption under section 235(a) of the *Local Government Regulation 2012* to enter into a contract with RP Data Pty Limited (RP Data) to supply the Investor Product and RP Professional Product which is used to identify non-owner occupied properties, assist with locating debtors and provides property information used by other areas of the Council.

## BACKGROUND

30/3/2011 – Council resolved under section 184(b) of the *Local Government (Finance, Plans and Reporting) Regulation 2010* to enter into a contract with RP Data for a period of 3 years to supply property investor data sets (known as the Investor Product) that assist in identifying non-owner occupied properties from owner occupied properties, for an initial expenditure of \$150,000 in the first year with subsequent annual payments of \$50,000 for years 2 and 3 (price excludes GST).

## ISSUES

The contract with RP Data expired on 30 June 2014. Over the course of the prior six months officers had been in consultation with RP Data regarding the terms of a new agreement.

The new contract alters the previous arrangement for the Investor Product, in so far as an extract of properties that are non-owner occupied will be received on an annual basis rather than a quarterly basis. The quarterly receipt of data was not found to be as beneficial as considered in the original proposal provided to Council in 2010.

The RP Professional Product provides full Queensland access to online property information for the purpose of internal property market research including planning activities, property valuation, rating and collections through rpdata.com for:

- a) Access for up to 30 employees (permitted users)
- b) Unlimited access to and use of rp.mobile.pro for permitted users
- c) Unlimited access to and use of Automated Valuation Model reports within the RP Professional platform

- d) Training for permitted users through the company's live sessions, online web-based training sessions and via training available via the RP Professional product.

The duration of the contract is for an initial period of three (3) years with provision for automatic renewal for subsequent one (1) year periods. The service can be cancelled at each renewal point with 60 days' notice.

## STRATEGIC IMPLICATIONS

### Legislative Requirements

This matter is referred to Council for adoption under section 235(a) of the *Local Government Regulation 2012*

*A local government may enter into a medium-sized contractual arrangement or large-sized contractual arrangement without first inviting written quotes or tenders if—*

*(a) the local government resolves it is satisfied that there is only 1 supplier who is reasonably available.*

### Risk Management

Legal Services have been consulted and confirm that due to the nature of the proprietary data sets and the associated risk of obtaining the required information through an alternative supplier with a non-proprietary data set (if it was available) that RP Data is the only supplier reasonably available to Council, therefore adoption under section 235(a) of the *Local Government Regulation 2012* is justified.

### Financial

The financial cost of the contract is \$28,500 (plus GST) per annum for the Investor product and the RP Professional Product with invoices to be issued on an annual basis. This is covered by existing budget.

### People

Nil impact expected.

### Environmental

Nil impact expected.

### Social

Nil impact expected.

### Alignment with Council's Policy and Plans

This report has a relationship with Councils Corporate Plan Outcome 9 – An efficient and effective organisation:

- 9.5 Ensure robust long term financial planning is in place to protect the financial sustainability of Council.
- 9.10 Use information management, mapping and communication technology to meet Council and community expectations.

**CONSULTATION**

- [REDACTED] Consultant, RP Data Pty Limited
- [REDACTED] Account Director – Government & Banking, RP Data Pty Limited
- [REDACTED] General Counsel
- [REDACTED] Solicitor
- [REDACTED] Team Coordinator Rating Services

**OPTION**

That Council resolves under section 235(a) of the *Local Government Regulation 2012* to enter into a contract with RP Data Pty Limited for an initial period of three (3) years with automatic renewal for subsequent one (1) year renewal periods to supply the Investor Product and the RP Professional Product.

**OFFICER RECOMMENDATION/  
COUNCIL RESOLUTION**

Moved by: Cr M Elliott  
Seconded by: Cr J Talty

That Council resolves under section 235(a) of the *Local Government Regulation 2012* to enter into a contract with RP Data Pty Limited for an initial period of three (3) years with automatic renewal for subsequent one (1) year renewal periods to supply the Investor Product and the RP Professional Product.

**CARRIED 11/0**